

Nick Johnson

Expert Coach with the Geneva Partners Group,
mainly involved with programmes concerning:

- **Executive Communication Skills**
- **Selling & Negotiating Skills**

(English – German – French)

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Professional & Training Experience :

Nick Johnson has been deeply involved in designing and implementing language and communication skills training since 1985.

For 5 years he was Director of Studies at the Seminar for Advanced English Studies with responsibility for developing and executing a 14 day intensive programme for senior executives.

At the end of 1989 he became free-lance and has since worked throughout Europe, the United States and South Africa. He has led seminars ranging from 2 to 14 days duration and designed programmes for executives from an enormous range of backgrounds in terms of language level, status, branch and nationality.

He now specializes in short intensive seminars in both language and communication skills. Courses offered range from conventional language teaching to presentation and negotiation skills as well as team-building workshops. Other areas of training include interviewing skills, coaching and legal English.

He has recently been involved in a programme to retrain the reinsurance underwriters worldwide for one of the leading players in this market.

The concept is built on the premise that learning must be practical rather than theoretical, must be relevant, fun and most importantly applicable in the real world of business today. The emphasis of the training lies more in achieving effective communication rather than linguistic perfection.

Since 1990 Nick Johnson has successfully carried out training for the following organisations either in his own name or on a free-lance basis for other leading training institutes:

CLIENT LIST

Abeille Assurances

Agfa

Allianz

Axa

BMW

Boston Consulting Group

Bertelsmann Mediasystems

BMG

Cochlear Implants

Ciba Geigy

CibaVision

GenRe

Commerz Bank

Essex Pharma

EurAPCO Insurance Group

Finnair

Gothaer Versicherung

KPMG

Nokia

Philip Morris Germany

Rohde & Schwarz

Roland Berger Consulting

Rover Group

Ruhrgas

Schering Pharma

Siemens Nixdorf

Shiseido Germany